

Team Captain Packet



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Team Captain Checklist

Before the Event

- Recruit 4 Bowlers to join your team
- Register your team using one of the two methods below:
 - Online at www.jacleveland.org
 - Register yourself and create a team name
 - Pay registration fee by credit card or choose to mail the check to Junior Achievement
 - Send an email to invite your bowlers to go online and register to join your team
 - By Mail/Fax
 - Complete the Team Registration Form (you can print one at www.jacleveland.org)
 - Mail it with your \$50 registration fee to Junior Achievement by February 17th

Register early to ensure you get your 1st lane choice! Your lane will not be confirmed until we receive the registration fee.

- Set your team's fundraising goal
- Personalize your team page online by logging in to your Participant Center
- Encourage team members to actively secure donations via e-mail using the online system
- Check to see if your company has a matching gift program. Contact your company's matching gift administrator to complete the necessary forms.

1 Week Before the Event

- Remind bowlers of your bowling location and time
- Advise bowlers to:
 - Arrive 15 minutes early to pick up shoes and bowling ball
 - Bring donation envelopes with donations that have been collected. Extra envelopes will be available to turn in remaining donations by March 30th. Checks & money orders preferred.

Day of the Bowl-a-Thon

- Check in at the Registration Table
 - Lane assignments will be posted at the door of the bowling center
 - Your bowlers can go directly to your assigned lane
 - Collect donations from bowlers and turn in the Team Envelope you received when you checked in at the registration table. Turn in any donations your bowlers have collected to date in the Team Envelope. Remaining donations must be turned in by March 30th to be eligible for prizes.
- Have fun!!

Dates to Remember

- Jan. 16th Online Registration Starts:**
Register online at www.jacleveland.org OR return a paper Registration Form
- Feb. 17th Early Bird Registration Raffle:**
Any bowler registered by February 17th will be entered into a raffle for prizes!
- March 3rd "Go Wild for JA!" Safari Bowl-a-Thon!**
- March 30th Donations Due:**
All donations must be turned in to be eligible for prizes

Bowler Checklist

Before the Event

- Go online and register to join your team at www.jacleveland.org
- Set your personal fundraising goal (Sponsor 4 students by raising \$100)
- Create/edit your personal page online by logging in to your Participant Center
- Actively secure donations via e-mail using the online system or sponsor 4 students yourself by donating \$100
- Check to see if your company has a matching gift program. Contact your company's matching gift administrator to complete the necessary forms.

1 Week Before the Event

- Verify your teams bowling location and time
- Continue to collect donations from family, friends, co-workers etc.

Day of the Bowl-a-Thon

- Arrive 15 minutes early to pick up shoes and bowling ball
- Bring donation envelopes with donations that have been collected. Extra envelopes will be available to turn in remaining donations by March 30th. Checks & money orders preferred.
- Find your Team Captain and go directly to your assigned lane. (Lane assignments will be posted on the entrance doors of the bowling centers.)
- Have fun!



Team Registration Form



Register online at www.jacleveland.org starting January 16th!
 *Skip the paperwork- no need to return this form if you register online
 *Pay registration fees with a credit card
 *Email your bowlers and ask them to register to join your team

ATTN: Team Captain
 Please register online OR complete this form.

Bowling Shifts for Saturday, March 3, 2012

1. What company are you bowling with?

2. What is your team name?

3. Bowling shift 1st Request: _____
Please identify shift by letter. You must choose two options. Bowling center and shift times will be assigned on a first-come first-served basis. (Limited space available at bowling centers)
4. Bowling shift 2nd Request: _____
5. **IMPORTANT!** Please fill out contact information completely. Lane assignments will be confirmed by email within 2 weeks.

Ambassador Lanes 1500 Superior Ave. 12:00-3:00pm A 3:00-6:00pm B	Brookgate Lanes 14950 Snow Rd. 9:00-12:00pm C 12:00-3:00pm D	Brunswick Zone 38931 Center Ridge Rd. 9:00-12:00pm E 12:00-3:00pm F 3:00-6:00pm G
Buckeye Lanes 24488 Lorain Ave. 9:00-12:00pm H 12:00-3:00pm I 3:00-5:30pm J	Cloverleaf Lanes 5619 Brecksville Rd. 9:00-12:00pm K 12:00-3:00pm L 3:00-6:00pm M	Freeway Lanes of Wickliffe 28801 Euclid Ave. 9:00-12:00pm N 12:00-3:00pm O
Roseland Lanes 26383 Broadway Ave. 12:00-3:00pm P 3:00-6:00pm Q		

TEAM CAPTAIN & Bowler 1: _____ Day Phone: _____ Email: _____

Home Address: _____ City: _____ Zip: _____ T-Shirt Size: S M L XL XXL

Bowler 2: _____ Day Phone: _____ Email: _____

Home Address: _____ City: _____ Zip: _____ T-Shirt Size: S M L XL XXL

Bowler 3: _____ Day Phone: _____ Email: _____

Home Address: _____ City: _____ Zip: _____ T-Shirt Size: S M L XL XXL

Bowler 4: _____ Day Phone: _____ Email: _____

Home Address: _____ City: _____ Zip: _____ T-Shirt Size: S M L XL XXL

Bowler 5: _____ Day Phone: _____ Email: _____

Home Address: _____ City: _____ Zip: _____ T-Shirt Size: S M L XL XXL

- 6. Registration Fee: There is a non-refundable \$50 per team fee to cover 3 bowling games and shoes.**
Your registration fee is not tax-deductible. (Please check one box.)
- I have enclosed a check for \$50 made payable to Junior Achievement.
 - I will mail a check by February 17th to Junior Achievement.
 - My company will pay my registration fee. Check with your company coordinator to see if your company sponsors fees.
- *To pay by credit card, please register your team online at www.jacleveland.org. Visa, MasterCard or AmEx are accepted. Or call the JA office at 216-861-8080 and we'll process your payment.

PLEASE RETURN THIS FORM TO JUNIOR ACHIEVEMENT WITH REGISTRATION FEE:
 Junior Achievement, 1422 Euclid Ave., Suite 525, Cleveland, Ohio 44115; Fax: 216.861.2550.
 For questions, please contact Shanna Ebeling (sebeling@jacleveland.org) or Amber Kemmerer (akemmerer@jacleveland.org) at (216) 861-8080.
Through registration, all participants release Junior Achievement from any damages or injuries that may occur.

2012 Sponsors:



2012 Prizes

Turn in Your Donations to JA on
Event Day to be Eligible for These
Fabulous Prizes!



Amount Raised	Prizes Earned
\$75- \$299	<i>"Go Wild for JA!" Safari Bowl-a-Thon</i> T-shirt
\$300- \$599	<i>Safari Bowl-a-Thon</i> T-shirt, Two (2) Cleveland Cinemas Movie Passes
\$600- \$999	<i>Safari Bowl-a-Thon</i> T-shirt, Two (2) Cleveland Cinemas Movie Passes, JA Umbrella
\$1,000- \$1,499	<i>Safari Bowl-a-Thon</i> T-shirt, Two (2) Cleveland Cinemas Movie Passes, JA Umbrella, \$50 Corner Alley Gift Card
\$1,500+	<i>Safari Bowl-a-Thon</i> T-shirt, Two (2) Cleveland Cinemas Movie Passes, JA Umbrella, \$50 Corner Alley Gift Card, \$100 Visa Gift Card

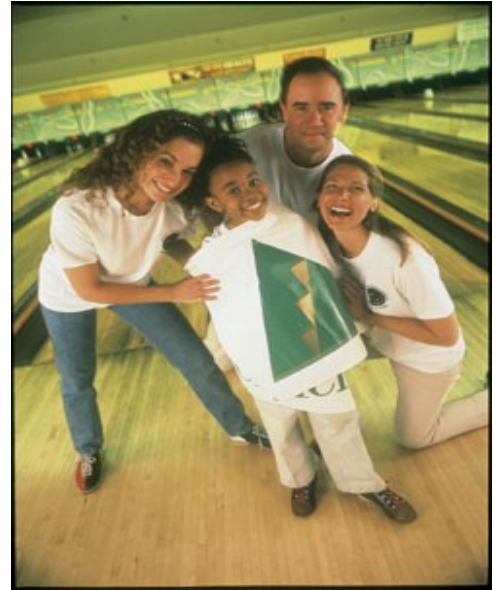


Junior Achievement Bowl-a-Thon

March 3, 2012

The JA Bowl-a-Thon is a FUN-draiser to support Junior Achievement. The money generated by this event enables JA to provide entrepreneurship, financial literacy and work readiness programs to schools and students throughout our community. The organization is funded solely by the businesses, foundations and individuals who provide support to enhance the potential of our future workforce throughout Cuyahoga, Geauga, Lake and Lorain counties.

Junior Achievement's mission is to inspire and prepare young people to succeed in a global economy.



Get Involved!

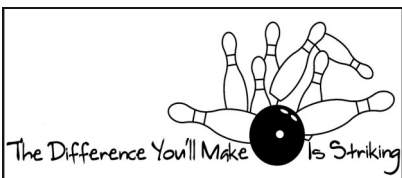
Join approximately 2,000 business professionals and community members for a great time at local bowling centers! Your involvement in this annual fundraising event will help raise \$300,000 to provide JA programs to over 12,000 students. Register as a member of a five-person team from your company or group, with a team goal of securing donations from vendors, friends, family, neighbors and colleagues. When you register online at www.jacleveland.org a personal website will be created for you to track your fundraising progress and secure donations.



The Bowl-a-Thon is one of the most fun-filled ways to support Junior Achievement students who participate in the JA programs. The focus is on fun, prizes and raising money for a great cause!

2012 Centers

Ambassador Lanes, Downtown
Brookgate Lanes, Brook Park
Brunswick Zone, North Ridgeville
Buckeye Lanes, North Olmsted
Cloverleaf Lanes, Independence
Freeway Lanes of Wickliffe, Wickliffe
Roseland Lanes, Oakwood Village



For more information, please contact the JA Events Staff:

Amber Kemmerer (akemmerer@jacleveland.org) or Shanna Ebeling (sebeling@jacleveland.org)

Junior Achievement ▲ 1422 Euclid Avenue, Suite 525 Cleveland, OH 44115
p: 216.861.8080 ▲ f: 216.861.2550 ▲ www.jacleveland.org

Frequently Asked Questions

General Questions:

Where do my donations go?

Your donations allow Junior Achievement to provide educational programs at no direct cost to the schools or students that we serve. These programs teach students the importance of financial literacy, work readiness and entrepreneurship.

Can my friends and family bowl?

Teams can consist of friends, family, co-workers, clients or anyone who wants to bowl and raise money for JA! This is an adult event; each center has a bar that will be open. Children may attend if accompanied and supervised by an adult. Neither Junior Achievement nor the bowling center is responsible for child care.

How do I know where I will bowl?

You will select a first and second choice for your bowling center location and time when you register. Team Captains will be notified of their lane assignment by email within two weeks of registration. You can also call the JA office to inquire about lane assignments at 216-861-8080. You will bowl 3 games during your shift. We give each bowler automatic strikes for the 3rd, 6th and 9th frames so you are guaranteed 30 points for each game!

What is the registration fee?

The registration fee is \$50 for a team of four to six bowlers. This fee covers 3 games of bowling and shoe rental. Ask your company if they'll sponsor your team!

How much money do I need to raise?

We ask that each bowler raise a minimum of \$75. \$75 qualifies you for an exclusive JA Bowl-a-Thon T-shirt and other fabulous prizes and sponsors 3 students in JA programs!

Is my contribution tax deductible?

Your donations for the Bowl-a-Thon are tax deductible. Your team registration fee is not tax deductible. Junior Achievement is an organization exempt from federal income tax under Section 501 (c)(3) of the Internal Revenue Code.

How will I receive my prizes?

Prizes will be distributed after the event and donation deadline (March 30th or on your individual company event day). They will be delivered to your company coordinator for distribution. Please be sure all money is turned in by the deadline to be eligible for prizes.

Can I bring food or drinks to the bowling center?

Food and drinks from outside are not permitted in the bowling centers unless you have prior approval to have catering at the event. The snack bars will be open throughout the Bowl-a-Thon.

What if I receive donations after the Bowl-a-Thon?

We gladly accept money raised after the Bowl-a-Thon. Please forward any donations that you receive to Junior Achievement. Indicate on the check that it is for the Bowl-a-Thon and include your name so we can give you and your company credit.

Registration Questions:

How do I register to bowl? When is the registration fee due?

You may register online by visiting www.jacleveland.org or fax/mail the Team Registration Form to the JA office. Once you are registered online as the Team Captain, your bowlers can individually go online and search for your name and register for your team. **Register early! Any bowler registered by February 17th will be entered into a raffle for prizes!** Lane assignments are first-come, first-served.

Can I register my team to bowl online?

YES! We strongly encourage you to utilize our easy to navigate online system. As a Team Captain, you are responsible for registering yourself, paying the \$50 registration fee and creating a team name. Once you have done so, you can email your bowlers using your Participant Center and invite them to join your team. Once they are ready to register, they can click on "Join an Existing Team" and search for your name. It is important for your bowlers to register themselves so they can create their own username & password. They will then have access to their Participant Center.

How much is the registration fee? How do I pay?

The registration fee is \$50 per team of 4-6 bowlers. Lane assignments will not be confirmed until payment has been received. The Team Captain can pay by credit card if they register online or call the JA office. Registration fees are also accepted by check (made payable to Junior Achievement). Please mail the check with your Registration Form to: 1422 Euclid Ave., Ste. 525, Cleveland, OH 44115. Be sure to include your team name and company name when mailing the fee. The registration fee is not tax-deductible. **Some companies cover the registration fee for bowlers, so check with your company.**

Do I have to have all of my bowlers' names?

You should have a first & last name for all of your bowlers when you register. Email or mailing addresses should also be included. Contact information will only be used by Junior Achievement.

Online System Questions:

How do I enter offline donations? What is the difference between a "confirmed" vs. "unconfirmed" gift I have collected?

You can enter cash or checks someone has pledged so that the online system can keep track of all your fundraising totals. Log in to your Participant Center homepage and click "My Progress" (icon on the top right corner). Click the "Enter Offline Gifts" page link and enter the gift information. The final step is to mail the donation to the JA office or turn it in on the Bowl-a-Thon event day. All gifts that you enter are considered unconfirmed until Junior Achievement receives the payment. Once Junior Achievement receives the donations we will mark the gift confirmed. Online credit-card donations are recorded when processed and considered confirmed. Your fundraising amounts and goal (if applicable) that display on your Personal, My Progress, and Team Page will reflect both confirmed and unconfirmed gifts.

Is my information secure?

Yes, our online system, Convio, uses industry standard SSL encryption techniques to make sure your credit card information, passwords and personal information travel safely over the Internet. Your contact information is only used by Junior Achievement.

What if I forget my password or username?

From the login page you may request to have your username or password sent to your email address on file. If you would like your password reset, please contact the JA office.

What is the Participant Center?

The Participant Center is an online tool for you to use to make fundraising easy! You can use it to ask your contacts for donations and track your fundraising progress. When you register, by default, you will have a Participant Center set up for you.

Once logged in to your Participant Center, you can access the following areas:

Personal Page: You can customize with a story and picture to help appeal for donations. A compelling personal page attracts and engages supporters!

Address Book: You can list your family, friends, and coworkers email addresses, which makes it easier to send emails to them and keep track of their donations on your behalf.

Email Center: You can compose and send emails to recruit more teammates, solicit donations, and personally thank donors with sample message text.

Follow-ups page: You can view who has made donations to your campaign and joined your team, as well as who still needs to be sent thank-you messages and donation solicitation reminders.

My Progress page: You can visually see how much you have raised toward your fundraising goal and who has given donations. You can also record cash, check, and credit card donations that people have given you personally.

Team Progress page: (if you are participating on a team) You can see how much your team has raised and how your teammates are doing, as well as send an email to your teammates.

Still have questions??

Contact Amber Kemmerer (akemmerer@jacleveland.org) or Shanna Ebeling (sebeling@jacleveland.org)

216.861.8080



Sample Donor Request Letter

Dear Prospective Donor:

Did you know that Junior Achievement has been impacting young people's lives since 1941?

Junior Achievement provides vital economic education programs to students that develops their financial literacy, career-readiness and entrepreneurial skills. JA places trained volunteers in classrooms where they teach proven, age-appropriate curriculum to students in Cuyahoga, Geauga, Lake and Lorain County schools. JA volunteers are dedicated individuals who bring a wealth of real-world knowledge to young people. JA volunteers help students learn the connection between education and future success. In these challenging economic times, the education JA provides is increasingly important!

JA provides volunteers and programs at no cost to the schools or students that they serve. JA programs are supported by the generosity of businesses, foundations and individuals like **me** who participate in the annual JA Bowl-a-Thon. Junior Achievement's 2012 Bowl-a-Thon is just around the corner, and I am setting an ambitious personal goal to help them impact 45,000 students this school year. However, I can only accomplish this goal with *your* help.

I am asking for your help by supporting my fundraising efforts as a bowler in this year's Bowl-a-Thon fundraiser. Your tax-deductible gift will make a difference in the lives of 45,000 local students!

It is fast and easy to support this great cause - you can send your tax-deductible contribution to JA at the address listed below (please include my name with your donation). Or you can visit www.jacleveland.org to make an online credit card donation (there is an option to include my name during the payment process). Thank you for your time and support: every dollar counts! I will keep you posted as I work towards reaching my goal.

The gift of knowledge, inspiration and achievement: it's the best present a child could ever receive. Thank you for your consideration.

Sincerely,

JA Bowl-a-Thon Participant

Junior Achievement
1422 Euclid Avenue, Suite 525
Cleveland, OH 44115

For more information, please visit www.jacleveland.org or call 216.861.8080.

R E C E I P T



Name: _____

Amount: _____

Received by (Bowler): _____

This certifies that the above donation was made as a part of the Junior Achievement Bowl-A-Thon.

For tax purposes, no goods or services were provided in consideration, on whole or part, for this contribution.

Thank you for your contribution!

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Thank you for your contribution!

Participating Companies



Accenture	First Federal of Lakewood	Olympic Steel
Affiliated FM	First Place Bank	OM Group
Airgas Great Lakes	Free Agents	Oswald Companies
Applied Industrial Technologies	Giant Eagle	Oxford & Associates
AT&T	GrafTech International	Paragon Capital Group
Avalution Consulting	Grant Thornton	Parker Hannifin
Berea City Schools	Greater Cleveland RTA	PNC
Booz & Company	Human Arc	PolyOne
Bowden Manufacturing	Huntington Bank	PricewaterhouseCoopers
Buckeye Community Bank	Hyland Software, Inc	Protiviti
Cargill Deicing Technology	Invacare	Ridge Tool
CBIZ	ITW Bedford Wire	Rockwell
CGB Tech Solutions	Key Bank	Rosenberg Advertising
Charles Schwab	Kirtland Country Club	Sherwin-Williams Company
Chartis	Kohrman Jackson & Krantz	Strategic Financial Solutions
Chicago Title	KPMG	Swagelok
Cleveland Magazine	Lakeland Community College	The Cleveland Clinic Foundation
Cleveland SHRM	Lincare	Towers Watson
Cohen & Company	LPS Field Services	Watteredge, Inc
Crowe Horwath	Lubrizol	Wells Fargo Insurance Services
Deloitte	Maloney + Novotny LLC	
Dollar Bank	Marsh Berry & Co.	
Dominion	MCGLADREY	
Dwellworks	Medical Mutual	
Eaton Corporation	Merrill Lynch	
ERC	NAIFA Cleveland	
Ernst & Young	National Black MBA Association	
Farmers Insurance	NCO Financial Services	
Ferro Corp	Oberlin City School District	

Classroom Volunteering Information

How can you inspire young people?

Become a Junior Achievement classroom volunteer at the school of your choice and be a positive role model for young people throughout greater Cleveland!

What is Junior Achievement's mission?

Junior Achievement inspires and prepares young people to succeed in a global economy. Through interactive lessons and curriculum, students work with a positive adult role model who shares their real world business experiences with the class.

What is required of a classroom volunteer?

- Select a school and program that works for your schedule.
- Attend a JA training session (about 1 hour) and receive your classroom assignment, program materials, and teacher contact information.
- Agree to teach 5-10 classroom lessons (depending on program selection) for about 40 minutes each lesson.
- Schedule your classroom lessons with your teacher.
- Communicate with JA upon completion of your program.
- Have fun!

Where does JA recruit their volunteers?

Junior Achievement recruits volunteers from businesses, colleges, parent organizations, retiree organizations, community groups, networking groups, and referrals.

How do I sign up?

Contact the JA Program Team at (216) 861-8080. They will be happy to help find a class that needs your leadership!



Junior Achievement ▲ 1422 Euclid Avenue, Suite 525 ▲ Cleveland, OH 44115

p: 216.861.8080 ▲ f: 216.861.2550 ▲ www.jacleveland.org



Work Readiness | Entrepreneurship | Financial Literacy

Junior Achievement Volunteer Classroom Opportunities

This is an excellent opportunity to give back to your community and make an impact in a child's life.

The role of a JA Volunteer

JA volunteers engage students using curriculum guides and interactive learning tools and activities. Under the guidance of a classroom teacher, volunteers work with students based on an arranged schedule. Volunteers facilitate student pre-and-post quizzes to assess their understanding of the JA lessons. In order to be well-prepared, volunteers are asked to prepare all activities prior to their scheduled sessions. *See Class programs and themes on reverse side.*

Volunteer Training & Staff Support

All **new** volunteers attend a one-hour orientation in which you receive all of the necessary materials, pre-prepared lesson plans and activities. If you have taught JA before (whether in a Blitz or through a traditional class), you will not require a formal orientation. The JA team supports volunteers as they go through their sessions. We are available to answer questions, troubleshoot and provide additional materials as needed.

For more information, visit www.jacleveland.org

YES, I WANT TO EMPOWER YOUNG PEOPLE!

1. Name: _____ Company/Organization: _____

Phone: _____ Email: _____

2. Please check all that apply:

Grade Preference: Elementary Middle High Any

Location Preference: East West South Cleveland Metropolitan Any

Specific school/city _____

Best time of year: First Semester (August-January) Second Semester (February-May) Any time

I would like information about special event volunteer opportunities.

3. Do you know someone who would be interested in JA? Refer a Friend below and we will contact them to discuss opportunities!

Name: _____ Company/Organization: _____

Phone: _____ Email: _____

For Staff Use:

School _____ Teacher _____

School Address _____ City _____ Zip _____

School Phone _____ Program _____ Orientation Date _____ Staff _____



Elementary School Programs

Ourselfes (recommended for kindergarten)

Students are introduced to basic personal and economic issues and the roles people play as workers, consumers and family members.

Our Families (recommended for 1st grade)

Students learn about the role of families in the local economy, the jobs they have and their economic needs and wants.

Our Community (recommended for 2nd grade)

Students participate in activities that demonstrate the responsibilities of and opportunities available to citizens in their economic community.

Our City (recommended for 3rd grade)

Students conduct business operations, make city-planning decisions and examine economic development issues.

Our Region (recommended for 4th grade)

Students learn about state economies, the economic resources of regions, and decisions businesses must make.

Our Nation (recommended for 5th grade)

Students carry out activities for operating a business in the U.S. economy, including management, marketing, production and sales.

Elementary School volunteer time commitment is minimal; 5 weekly visits to the classroom, for approximately 30-45 minutes each visit.

Middle Grade Programs

JA Global Marketplace (recommended for 6th grade)

Students learn practical information about the global economy, what makes world trade work, and how trade affects students' daily lives.

JA Economics for Success (recommended for 7th grade)

Students explore personal finance, education and career options based on their skills, interests, and values.

JA America Works (recommended for 8th grade)

Students focus on the impact of business and entrepreneurship on the economic development of the United States during the 1800s. Themes include immigration, agriculture, transportation, communication and industrialization.

Middle Grade volunteer time commitment is minimal; 6 weekly visits to the classroom, for approximately 45 minutes each visit.

High School Programs

JA Exploring Economics (recommended for 11th - 12th grades)

Students gain lifelong skills and knowledge about how an economy works, including micro-, macro-, personal, and international economics. 7 weekly sessions

JA Economics (recommended for 11th - 12th graders)

This one semester, fully accredited course that examines the fundamental concepts of micro-, macro- and international economics. Classes will either form a company or run a computer-based simulation.

JA Company Program (recommended for 11th - 12th graders)

Students will work together as a class to appreciate and better understand the role of business in our society. Students will organize and operate an actual business enterprise to learn how business function. 12 weekly visits are required

JA Titan (recommended for 11th - 12th graders)

The computer-based business simulation introduces critical economics and management decisions. Student teams must make decisions based on price, production, capital investment, marketing, research and development, capital investment and charitable giving for a fictional manufacturing business. 7 weekly visits are required

JA Be Entrepreneurial (recommended for 9th - 12th grades)

By developing the essential components of a business plan, *JA Be Entrepreneurial* challenges students to start an entrepreneurial venture while still in high school. 7 weekly visits required.

JA Success Skills (recommended for 9th - 12th grades)

Students focus on identifying and demonstrating work-readiness skills needed to get and keep a job. Students also develop innovative strategies to achieve lifelong learning pursuits and career opportunities. 7 weekly visits are required.

JA Careers with a Purpose (recommended for 9th - 12th grades)

Students concentrate on learning positive values that demonstrate the importance of ethical decision-making within the context of career and life decisions. 7 weekly visits are required.

JA Personal Finance (recommended for 9th - 12th grades)

Students have hands-on experience in financial planning and will complete a portfolio of skills to make financial decisions and set financial goals throughout their lives. 5 weekly visits are required.

High School volunteer time commitment is minimal; 5-12 weekly visits to the classroom, for approximately 45 minutes each visit.

After School Programs

JA More Than Money (recommended for grades 3rd - 5th)

Students are engaged in academically enriching and experiential learning lessons in economics and business. Students build on their understanding of money basics and money management and apply those skills to daily life.

JA It's My Business (recommended for grades 6th - 8th)

Students are engaged in academically enriching and experimental learning sessions in entrepreneurship education. Four entrepreneurial characteristics include: fill a need, know your customer, be creative and innovative and believe in yourself.

After school volunteer time commitment is minimal; 6 visits for approximately 60 minutes each visit. **All JA volunteers attend an orientation where they receive all of the materials and lesson plans necessary to conduct the programs.**